

2026



Sales intelligence
Agency

Digital, Data and Technology



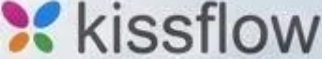
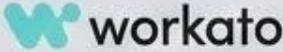
Agentic AI Experts

Augment Sales with AI

Recent B2B Client List

icumulus

Software as a Service

 ACQUIA THINK AHEAD.	 NETSUITE	 zendesk	 Informatica	 planview®
 SailPoint	 TEALIUM	 TREND MICRO	 DocuSign®	 kissflow
 THOMSON REUTERS	 temenos	 LogRhythm®	 denodo	 AVNET®
 opentext™	 CYBERARK®	 workato	 Entrust Datacard™	 alteryx
 sas®	 software ^{AG}	 okta	 kinaxis	 TIBCO®

iC Sales Intelligence FRAMEWORK



● NITROBOTS X ENTERPRISE SALES INTELLIGENCE

AI-Driven Lead Generation & Sales Execution

Scaling Enterprise Outreach Across Global Markets via Agentic Voice AI & Human-in-the-Loop Workflows

— Automated Voice Outreach | Verified BANT Handoff

Legacy Outbound vs. Agentic AI Execution



Legacy Outbound Model

High Rep Churn

70% bandwidth lost on manual admin tasks.

Dialing Bottlenecks

Low manual connect rates waste rep hours.

Generic Outreach

Cold templates fail enterprise decision-makers.



Nitrobots Agentic Model

10x Coverage

Automated multi-channel cadences at scale.

Human Co-Pilots

100% verified accuracy on call handoffs.

Calendar Delivery

Pre-qualified BANT meetings on sales calendars.

The Cold Calling Paradox



82%

B2B Buyers Accept Phone Meetings

57%

C-Suite Executives prefer direct phone conversations over email

Buyers Still Take the Call

Industry research confirms key outreach dynamics:

- **82% of B2B buyers accept meetings** from sales reps who pick up the phone
- **57% of C-suite executives** explicitly prefer direct phone conversations over email

The buyer isn't the problem—the fear is.

While traditional sales teams use AI to hide behind automated spam, Nitrobots turns phone outreach into an automated, compliant, and peer-level conversation engine.

When recruiting SDR for the team

	Recruitment to Ramp	Recruitment is timely and an operational drain.	Instantaneous setup eliminates hiring delays and ramp-up time. ✓
	Zero HR Overhead	Managing team members introduces administrative and management friction.	Seamless automated augmentation without management friction. ✓
	Reduce High Turnover	Frequent churn leads to costly re-hiring and loss of momentum.	Stop costly recruitment and turnover through stable digital reps. ✓
	Rapid Deployment	Traditional SDR onboarding takes months.	Deploy and train quickly today. ✓
	24/7 Availability	Coverage gaps and restricted working hours limit reach.	Continuous outreach without taking breaks. ✓
	Peak Performance	Inconsistent messaging and performance performance.	Consistent focus and brand messaging at all times. ✓

Autonomous Sales Agent Capabilities



Ultra-Low Latency

Sub-second conversational response flow.



Agentic SDR Voice

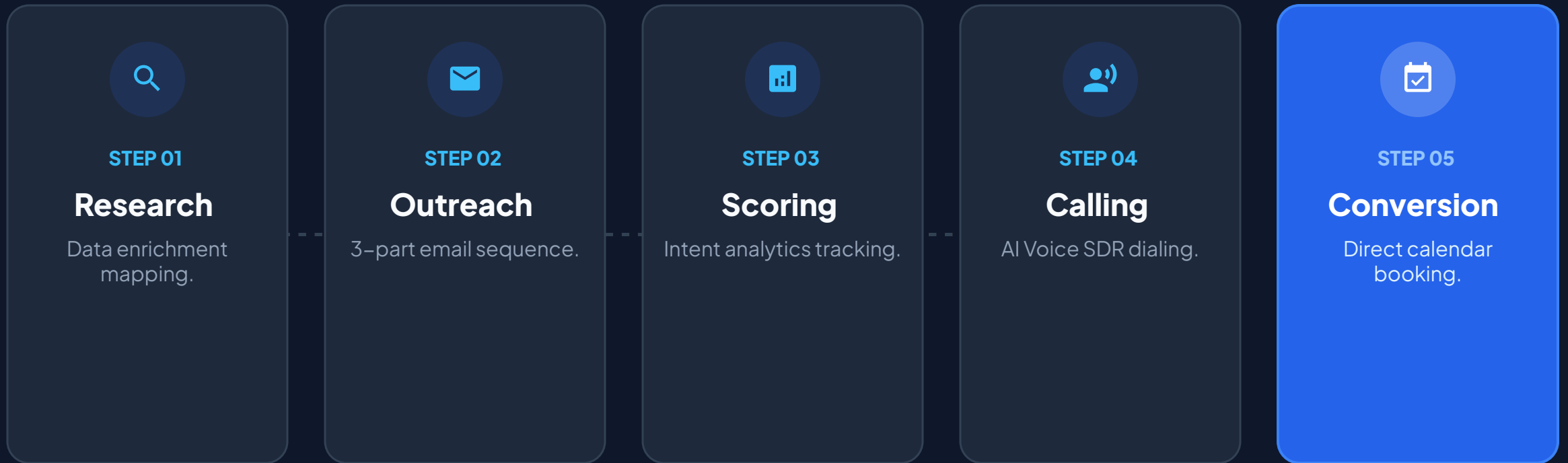
Natural regional accent conversational dialing.



CRM Integration

Automated real-time Salesforce data sync.

End-to-End Agentic SDR Campaign Workflow



Pilot (Human SDR) + Co-Pilot (Agentic AI) Synergy



Pilot (Human SDR)

Strategic Control & Handoffs

Campaign Oversight

Monitors conversation flows.

BANT Verification

Confirms qualification parameters.

Brand Safety

Ensures strict compliance standards.

Smooth Handoff

Delivers warm leads to account executives.



Co-Pilot (Agentic AI)

High-Volume Execution

Volume Outreach

Executes up to 100 calls per hour.

Accent Control

Localized natural voice synthesis.

24/7 Scheduling

Instant automated calendar booking.

Zero Fatigue

Continuous operational execution.

PERFORMANCE METRICS

Proven Campaign Scale & Impact

100

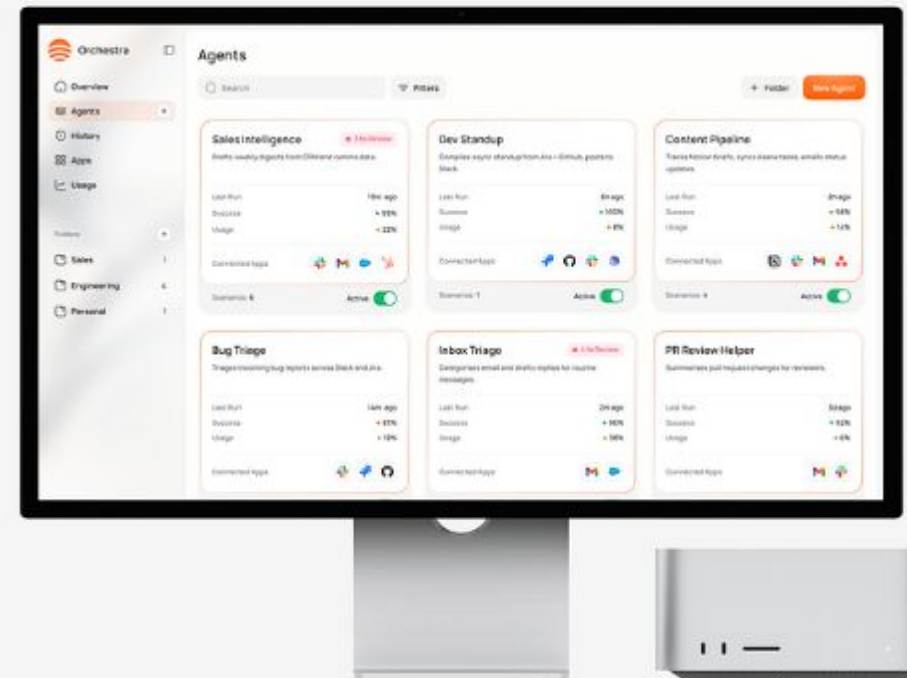
Outbound Calls / Hour per AI Agent

80%

Human-Verified Meeting Accuracy Rate

3-4x

Accelerated Pipeline Velocity



Enterprise Voice & Dialing Features

01

Accent Control

Localized regional voice selection.

02

Dynamic Objection Flow

Real-time script branch handling.

03

Tele-Verified Data

Direct-dial phone ping validation.

04

Compliance Guardrails

- Complete brand safety parameters
- Real-time script & call monitoring

05

Data Sovereignty

- In-region data storage & processing
- Strict local regulatory compliance

Core Operational Sales Use Cases



01 Outbound SDR Augmentation

Multiplies top-of-funnel account coverage tenfold.

02 Inbound Speed-to-Lead

Instant qualification response in under 2 minutes.

03 Buying Committee Mapping

Automated multi-persona outreach across targeted accounts.

Example – Agentic SDR in Action

Live Demonstrations

[ASH demo](#) 

[TA4 - Ash](#) 

[Recording](#) 



Enterprise-Ready Integration

Connects with Mail, Calendar and leading CRM systems



Rapid Deployment

Production ready in days, not months

ENGAGEMENT ROADMAP

Let's Map Your Sales Pipeline

STEP 1

Scope Alignment

Confirm target parameters and buying committee ICP.

STEP 2

Data Sync

Integrate ZoomInfo & Firmable account lists.

STEP 3

Trial Launch

Activate initial 3-month Agentic SDR roll-out.

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